



2008 Delaware Trust Conference Flash Drive Materials

- **Cutting-Edge Features of Delaware Personal and Corporate Trusts** - Anne Marie Levin, J.D., LL.M., CTFA, Vice President, PNC Wealth Management, Delaware Advantage Trust Specialist and James M. Young, CCTS, Vice President, Corporate Trusts, Christiana Bank & Trust
 - Dynasty Trusts
 - Asset Protection Trusts
 - Tax-Advantaged
 - (DING) Trusts
 - Direction Trusts
 - Decanting Statute
 - Silent Trusts
 - Purpose Trusts
 - Moving Trusts to Delaware
 - Total Return Unitrusts
 - Confidentiality/Privacy
 - Chancery Court
 - Statutory (Corporate) Trusts
 - Use of Statutory Trusts

- **What You Don't Know Can Hurt You and Your Client** - *The Impact of Today's Market on How You and Your Organization Conducts Its Delaware Trust Business*
 - Selected Delaware Lawyers - Rules of Professional Conduct
 - Supreme Court of the State of Delaware - Ralph V. Estep
 - Supreme Court of the State of Delaware - Ralph V. Estep Contempt Opinion
 - Supreme Court of the State of Delaware - Kingsley Disbar Opinion
 - Court of Chancery of Delaware – McNeil Opinion
 - Supreme Court of the State of Delaware - McNeil Opinion - Trust Ethics
 - Unauthorized Practice of Law Rules - Trust Ethics

- **Marketing the Delaware Trust Advantage** - *Explore The Pros And Cons Of Marketing The Delaware Trust Advantage: Which States Are Best Targets? Who Is Your Audience? What Are The Traps?* – by Thomas Forrest, CPA, President, Personal Trust Services Division, Charles Schwab Bank

- **Silent Trusts** - *The Advantages of Delaware Trusts When A Trust Instrument Is Silent on an Issue That Requires Action By The Trustee* – by Peter S. Gordon, J.D., LL.M., Director, Fournaris & Mammarella, P.A.

- **Use of Delaware Counsel for Delaware Trust Planning and Documents When Working With Delaware Counsel On A Delaware Trust, How Can They Best Help You, And You Them?** - by Gregory J. Weinig, Esq., Partner, Connolly Bove Lodge & Hutz LLP
- **Tax Perils When Exercising Limited Powers of Appointment** - *Beware of the Generation Skipping Tax (GST) Regulations and the Delaware Tax Trap* – by Richard W. Nenno, Esq., Wilmington Trust Company
- **Directed Trusts** - *The Use of Delaware Trust Advisors To Limit Trustee Liability By Segregating Trustee Functions & Creating Flexibility And Independence Within The Trust Structure* – by Cynthia D.M. Brown, Esq., Vice President – Legal Affairs, Commonwealth Trust Company
- **Setting Up a Trust Business in Delaware** - *Learn the Process to Get Your Trust Business Established in The First State* – by the Hon. Judy McKinney-Cherry, CEcD, Director, Delaware Economic Development Office
- **Delaware Incomplete Non-Grantor Trusts (DINGS)** - *A Discussion Of Delaware Incomplete-Gift, Non-Grantor Trusts Including the IRS News Release IR 2007-127, Planning Opportunities, Drafting And Structuring Considerations* – by Todd A. Flubacher, Esq., Morris, Nichols, Arsht & Tunnell LLP
- **Corporate Trust Securitization Roundtable** - *A Discussion Of Recent Trends In Insurance-Related Delaware Trust Transactions (Life Settlement, Premium Finance, Reinsurance, Etc.) & Emerging Growth Opportunities* – by Robert L. Symonds, Jr. – Shareholder, Stevens & Lee
- **Cutting Edge Uses Of Alternative Entities for Delaware Personal & Corporate Trust Planning** - *The Flexibility Afforded By Delaware Alternative Entities & How They Are Being Utilized In Personal & Corporate Trust Transactions*
 - Use of Alternative Entities Discussion Outline
 - Uses of Alternative Entities Presentation – by Scott E. Waxman, Esq., Potter Anderson & Corroon, LLP
- **Use of Alternative Trust Investment Products As Permitted Under Delaware Law: Point/Counterpoint** - *The Pros And Cons Of Using Alternative Investments In Delaware Trust Accounts Including Liquidity, Tax Issues, Volatility And Other Factors*
 - Alternative Investments: Overview And Implementation In Fiduciary Portfolios – by William T. Norris, Chief Fiduciary Investment Officer, J.P. Morgan
- **The Cutting Edge Use of Delaware Trusts By Non-U.S. Grantors Including Tax Planning, Both Personal & Corporate** - *European Bankers and Lawyers Consider New Opportunities in the Global Market for Delaware Statutory Trusts in Personal Trust Planning*

- Using Delaware Trusts for International Estate Planning – by Jamie Hargrove, Attorney/CPA, Stoll Keenon Ogden PLLC
 - The Delaware (Statutory) Trust and Taxation in Germany – by Jan-Hendrik Frank, Partner, Wiens, Frank & Partner
 - Use of Delaware Trusts by Foreign Grantors – A Corporate Trustee’s Perspective – by Jurgen Hasenpflug, Vice-President, Wells Fargo Delaware Trust Company
 - Hague Treaty on Trusts – by Willem Calkoen, Partner, NautaDutilh N.V., The Netherlands
 - Primary Areas of Latin American Clients using Delaware Trusts by Claudia Caffuzzi, Managing Director of JPMorgan Chase
- **The Delaware Decanting Statute** – by Thomas R. Pulsifer, Esquire Partner, Morris, Nichols, Arsht & Tunnell LLP
- **Foreign & Domestic Taxes as They Apply to Delaware Personal Trusts - A Review and Update of New Tax Regulations and Rulings, Foreign Reporting Requirements and Current Trends in Personal Trust Taxation**
 - New Developments in Trust Taxation – by Will Lunger, Esq., Martin & Lunger, P.A.
 - Foreign Reporting – 2008 - Have you told the IRS everything you need to? Update and New Developments – by Susan Fisher, CPA, CTFA, Vice-President, Trust Operations, Commonwealth Trust Company
 - Investment Advisory Fees And Other Expenses After Knight - by Jordon Rosen, CPA, AEP, Belfint, Lyons & Shuman, P.A.
- **Homeland Security, Money Laundering and Delaware Trusts, Corporations, and Other Entities: The Attack on Keeping Beneficial Owners Anonymous An Exploration of Efforts By Congress To Force States To Disclose The Names Of Beneficial Owners of Trusts, Corporations & Other Business Entities**
 - Bank Secrecy Act / Anti-Money Laundering Examination Manual - Business Entities Domestic and Foreign
 - Bank Secrecy Act / Anti-Money Laundering Examination Manual - Trust and Asset Management Services
 - FinCEN - Potential Money Laundering Risks Related to Shell Companies
 - FinCEN - The Role of Domestic Shell Companies in Financial Crime and Money Laundering: Limited Liability Companies
 - NCCUSL-Letter-in-opposition-S 2956-7240 – July 24, 2008
 - NCSL Policy Statement on Company Formation Law
 - NASS Renews Company Formation Task Force for 2008/2009 and Expanded Mission Statement
 - Richard J. Geisenberger Invited Testimony before the United States Senate Committee on Homeland Security and Governmental Affairs
 - Permanent Subcommittee on Investigations S 2956
 - What Would Madison Think? The Irony of the Twists and Turns of Federalism – by E. Norman Veasey, Esq., Senior Partner, Weil, Gotshal & Manges, and former Delaware Supreme Court Chief Justice

- American Bar Association Task Force On Gatekeeper Regulation And The Profession Section Of Real Property, Trust And Estate Law - Report To The House Of Delegates
- Delaware's Corporate Preeminence May Face Federalization Threat – by – by E. Norman Veasey, Esq., Senior Partner, Weil, Gotshal & Manges and former Delaware Supreme Court Chief Justice
- Senate Bill 681 - Stop Tax Haven Abuse Act

- **Cutting Edge Delaware Trust Legislation: A Review Of 2008 Delaware Trust Legislation And A Preview Of Anticipated Delaware Trust Legislative Initiatives In 2009**
 - Sneak Previews: Will the Uniform Statutory Trust Act Be Next Summer's Blockbuster Hit? - by Ellisa Opstbaum Habbart, Esq., Partner, Delaware Counsel Group LLP and Thomas E. Rutledge, Esq., Member, Stoll Keenon Ogden PLLC
 - Overview Of Significant 2008 Amendments To The Delaware LLCA and DRULPA - by Ellisa Opstbaum Habbart, Esq., Partner, Delaware Counsel Group LLP
 - Delaware Senate Bill No. 247 – Amending Title 12 of the Delaware Relating to Trusts and Estates and Title 25 of the Delaware Code Relating to Property
 - Delaware Senate Bill No. 297 – Amending Title 5 of the Delaware Code Relating to Trust Companies

- **Trust Ethics in Delaware - An Examination Of Particular Responsibilities & Concerns Of Trust Counsel In Guiding The Relationships Among Trustee, Beneficiaries And Pertinent Regulatory Overseers**
 - Selected Delaware Lawyers - Rules of Professional Conduct
 - Supreme Court of the State of Delaware - Ralph V. Estep
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 - Unauthorized Practice of Law Rules - Trust Ethics
 - Trust Ethics In Delaware: A View From The Office Of The State Bank Commissioner

Plus biographical information for all speakers and panelists!