**Delaware Bankers Association and Delaware Financial Education Alliance present...** 





University & Whist Club 805 N Broom St, Wilmington, DE 19806

# Conveniently Scheduled in 4 two-hour sessions March 28<sup>th</sup> through April 25<sup>th</sup> - 9 a.m. to 11 a.m.

## Recognizing Grantor Trust Issues - March 28th

A review of what can cause a change in grantor trust status, what red flags an administrator should be looking for, as well as when and what questions to ask.

Instructors: David Diamond, President, The Northern Trust Company of Delaware George Kern, Managing Director, Regional Director, and Senior Fiduciary Counsel, Bessemer Trust Company

#### Foundations in International Trusts - April 4th

The basics on how to work with international clients and explanation of basic planning techniques for international clients.

Instructors: David Manni, Vice President, JPMorgan Trust Company of Delaware Charles Durante, Partner, Connolly Gallagher LLP

### Quarterbacking the Trust Relationship - April 11th

Discussions regarding best practices for trustees in (1) understanding the family's planning, personal and funding goals, and (2) coordinating trust advisers (including tax preparers, advisers, money managers and co-trustees).

Instructors: Daniel Hayward, Director, Gordon, Fournaris & Mammarella, P.A. Michael Neri, Managing Director, U.S. Trust Company of Delaware

### Investment Basics - April 25th

A primer on the typical types of investments permissible in trust accounts meant to satisfy the CTFA requirements for investment credits. Instructors: Gregory Wood, Vice President, The Northern Trust Company of Delaware Margaret F. Creed, CFP<sup>®</sup>, CFA, Vice President and Chief Portfolio Strategist, Wilmington Trust Company

# Attend All Four and SAVE or Pick and Choose! Each Session Will Also Be Available on an Audio/Slide Flashdrive for In-House Training

See the Attached Form for Registration Info!





Registration Form

#### Space is Limited! Sign Up Today!

All registrants will receive a confirmation, via email. Please complete a separate form for each registrant. Anyone withdrawing within 10 days of a session will be charged the full student fee. Substitutions are permitted at any time.

Name:		Badge Name:	
Title:	Bank/Company:		
Address:			
City:	_ State:	Zip Code:	
Business Phone:	_ Cell Phone:		
Email:			
I will be attending: All 4 sessions Recognizing Grantor Trust Issues 3/28/18 Foundations in International Trusts 4/4/18 Quarterbacking the Trust Relationship 4/11/18 Investment Basics 4/25/18	Members \$699 / \$1,199* \$199 / \$349* \$199 / \$349* \$199 / \$349* \$199 / \$349*	Non-Members \$899 / \$1,399* \$299 / \$449* \$299 / \$449* \$299 / \$449* \$299 / \$449*	\$ \$ \$ \$
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* Includes session on Flashdrive. Each sessio Fee includes continental breakfast, breaks, an Dietary Restrictions & Special Needs (Please	d all materials. Ea	ach session begins at 9:00 a.m. and	l ends by 11:00 a.m.
<ul> <li>REGISTRATION PAYMENT INFORMATION</li> <li>Check enclosed payable to: <i>Delawar</i></li> <li>Check will follow</li> <li>Please bill the name and address abo</li> <li>Pay by Credit Card (complete the info</li> </ul>	ove	ition Alliance	
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